GoGrabX

Delivery. Simplified.

GoGrabX

EV FLEET

Investor Opportunity

Integrated EV logistics platform combining asset-backed fleet financing, hyperlocal deliveries and future battery infrastructure.

- Asset-backed EV model
- Monthly investor payouts
- Tier-2 pilot to big-city scale

Why now

Fragmented local delivery

Tier-2 cities lack reliable EV-led hyperlocal delivery with predictable turnaround.

Idle EV economics

Most small operators lose money from charging downtime, weak utilization and no asset structure.

Capital gap

Investors want real assets and monthly cash flows instead of blind startup bets.

GoGrabX connects all three with one operating model.

Business model at a glance

What investors fund

EV vehicle asset

GoGrabX adds extra battery, operating system, rider network and demand generation.

Use case 1
Company-operated deliveries

Use case 2
Lease/rental to riders

Use case 3
B2B fleet-as-a-service

GoGrabX platform roadmap

Today

Fleet ownership + hyperlocal delivery + asset-backed investment

Next

B2B fleet contracts + multi-app platform

Later

Battery swapping + ads/data + R&D optimization

Investor proceeds are used only for fleet vehicles; proprietary expansion layers remain with GoGrabX.

Investor offer

Investment per vehicle

₹1,10,000

42-month revenue share
Asset-linked vehicle unit
Managed by GoGrabX operations

Investor share	45% of net operating revenue
Payout cadence	Monthly
Pilot launch	15 vehicles
Scale target	125+ vehicles in big city

Per-vehicle investor economics

Illustrative model based on blended delivery + lease utilization assumptions

Average operating revenue / month

₹8,100 @270/day

Investor revenue share / month

₹3,645*

Gross return over 42 months

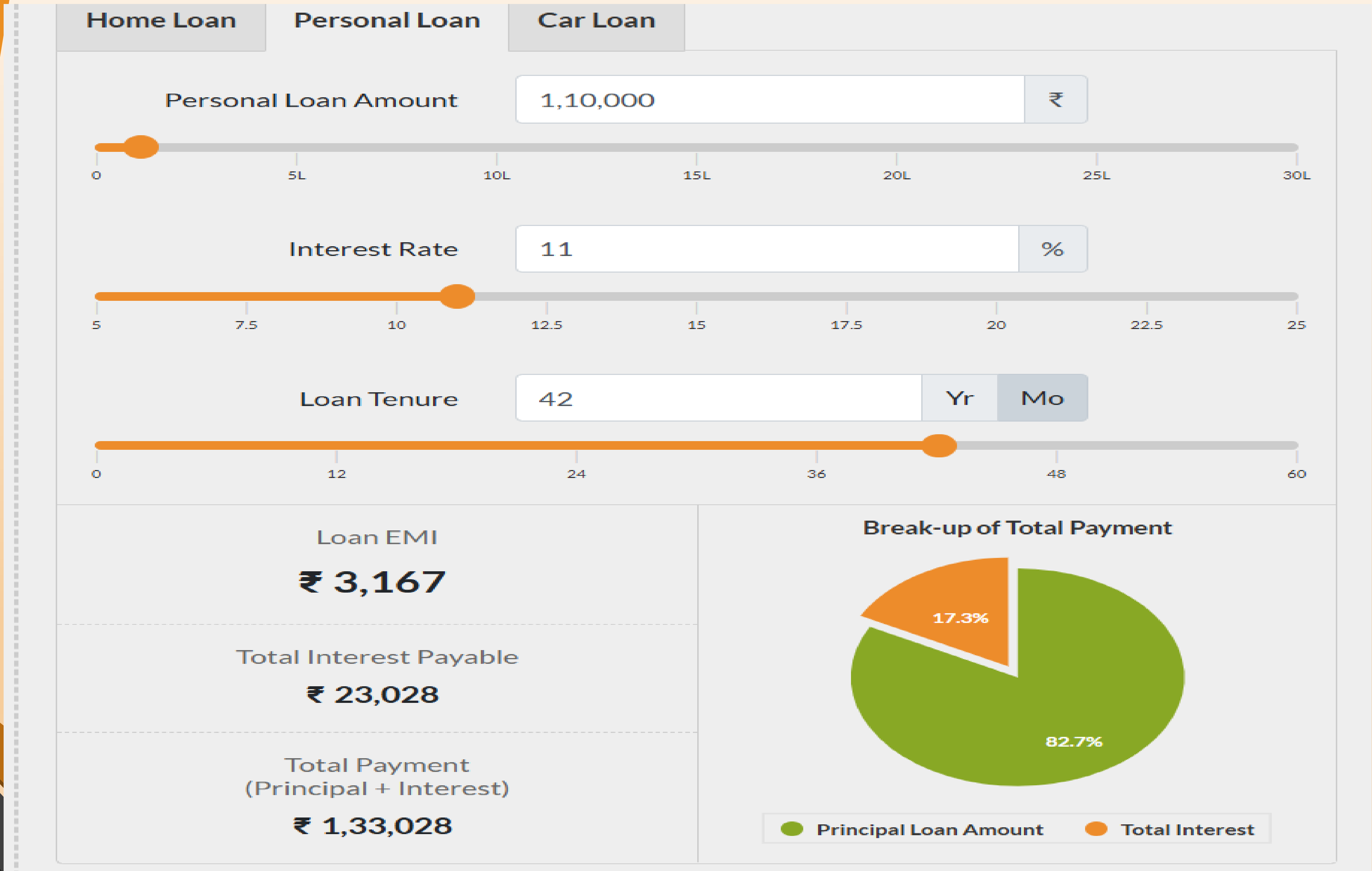
₹1,53,090*

Multiple on invested capital

1.39x+ Bonus
@1025/month

Upside comes from higher order density, B2B contracts and dual-battery uptime.

Per-Bank Loan Case Study



Investor returns ramp with scale

Example:

Target: steady monthly distributions through utilization-focused operations.

*GoGrabX manages rider supply, battery uptime and city density to protect payout consistency.

3-year growth plan

Year 1

Tanuku pilot

15 vehicles

Year 1.5

Operational expansion

60 vehicles

Year 3

Big-city scale

125 vehicles

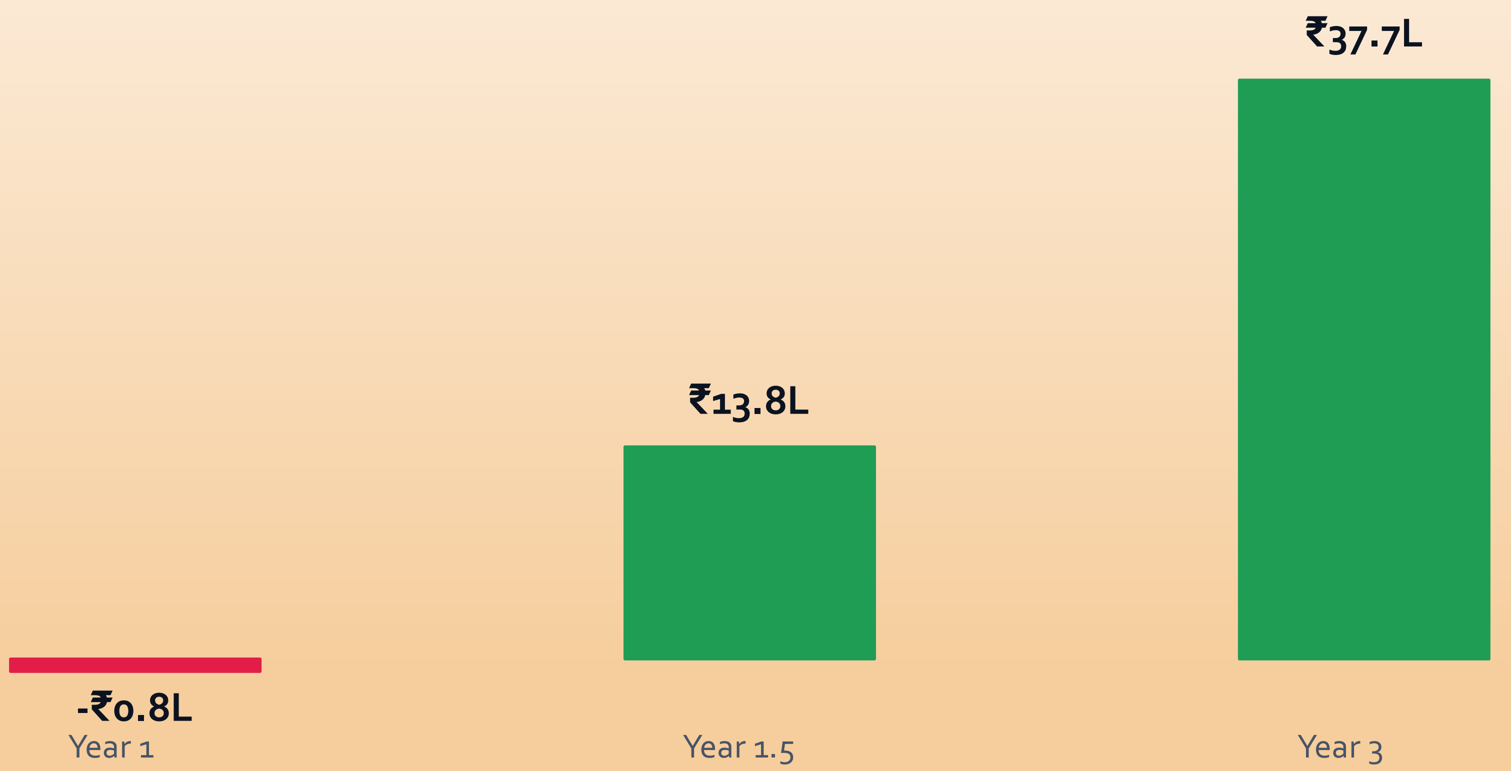
Scale drivers: density, repeat merchants, rider network and selective B2B accounts.

Financial projections

	Year 1	Year 1.5	Year 3
Fleet size (year-end)	15	60	125
Revenue	₹16.1L	₹64.3L	₹133.9L
Investor payout	₹7.3L	₹28.9L	₹60.2L
Company gross margin	₹8.8L	₹35.4L	₹73.7L
Operating expense	₹9.6L	₹21.6L	₹36.0L
EBITDA	-₹0.8L	₹13.8L	₹37.7L

Path to profitability

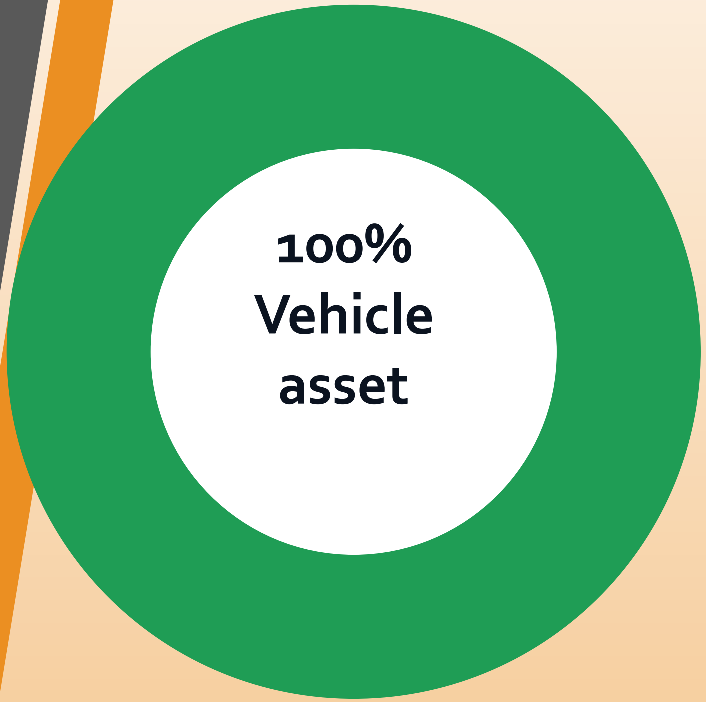
The business is designed to absorb pilot-year setup costs and turn strongly profitable once fleet density rises.



Profitability levers

- High uptime via extra battery
- Mix of own deliveries + lease fallback
- Selective B2B contracts
- Lean city ops before infra buildout

Use of investor funds



Investor money is ring-fenced into fleet vehicles. GoGrabX separately funds batteries, operations and platform capabilities.

This creates clear asset linkage for investors while preserving company upside in utilization, software and future energy infrastructure.

Risk controls

Demand risk	Hybrid model allows vehicles to shift between own deliveries, lease and B2B.
Downtime risk	Company-funded extra battery improves uptime and order coverage.
Scaling risk	Phased city rollout before 125+ vehicle expansion.
Investor trust	Asset-linked structure and monthly payout reporting.

Why this can become large

Beyond vehicle yields, GoGrabX compounds value through layers that are not fully exposed in the investor return model.

Fleet control

Merchant network

B2B contracts

Battery infrastructure

Apps & data

Current raise

Pilot raise target

₹28.8L

30 vehicle units
42-month investor revenue share

What investors receive

- Vehicle-linked participation
- Monthly payout visibility
- Exposure to scale without operating burden

What GoGrabX contributes

- Extra battery capital
- Rider and merchant operations
- Technology, expansion and governance

GoGrabX
Delivery. Simplified.

Built for asset-backed EV scale.

We are creating a capital-efficient EV logistics platform where investors participate through vehicles, while GoGrabX builds the operating engine behind them.

Thank you